



## Media Release

### Deloitte PDS Group & UniPhi collaboration

**UniPhi (Aus) Pty Ltd, referred to as UniPhi**, a Sydney-based technology company,

highlights the value of project management software within the Enterprise Resource Planning (ERP) professional services of the projects industry and UniPhi's ERP capabilities as they pertain to these professional services firms. In brief an ERP supports transparency to all stakeholders as well as best resources management across the project or portfolio and more, essentially being the cog for the project wheel. Here we showcase how UniPhi's consulting and analytics team developed and collaborated with Deloitte PDS Group, creating a customised Power BI finance and resource planning dashboards embedded into the UniPhi web application, bringing to life future reporting possibilities, to be realised in the present.

When Power BI was released by Microsoft in July 2015, UniPhi's founder and CEO Mark Heath saw it as the tool that would unlock the power of the data stored in UniPhi's core web application. The years before this release UniPhi had been hunting for ways to provide flexibility in methods of presenting data captured in its software. This included the development of its template engine, custom SQL Reporting Services Reports and our 2009 release of a "Data Warehouse in a Box" feature. It's no wonder UniPhi jumped at the chance of integrating the functionality of Power BI into its ecosystem; producing "stand-alone" dashboards, charts and reporting capabilities customised to suit client specific requirements.

It was in August 2021 Deloitte recognised this quality in the PDS (Aust) Group and a merge of two high performance businesses was created. The Financial Review, Street Talk article published 16 August 2021 sums it up perfectly with the following quote from the Deloitte Australia CEO Adam Powick;

It was a *"really interesting, innovative"* move for Deloitte to try and gain greater share of Australia's property development and infrastructure spend by adding this service offering of project and development management to construction companies for the first time.

*"With the construction sector, and the infrastructure agenda being such an important driver behind Australia's COVID-19 recovery, there is significant demand for advisory and project management services"*

Deloitte also posted their own press release the same day, where CEO Andrew Fortey was quoted saying:

*"We have always had a relentless focus on providing our clients with the highest levels and quality of service, ensuring successful outcomes, enhanced reputations and longstanding repeat business. We see these same attributes in Deloitte and we look forward [to] sharing our advisory, development and project management capability further."*

It was this vision that lead Deloitte PDS to UniPhi and in collaboration the teams developed the ideal methods streamline their data capture processes while identifying their data integration and Power BI reporting objectives.

Via UniPhi's unique facilitated kick off workshop, two key objectives were identified as standouts:

- Improve the efficiency of PDS data for all aspects of project performance
- Provide Project Leaders with the information they need to effectively manage their projects

With the benefits being:

- Visibility
  - information that is not currently available to project leads will help them make decisions about their projects



- data to be live
- live reports available at all times, not just when they are compiled or at the end of the month
- Analysis
  - use these reports to make better and informed decisions
  - provide clear priorities to consultants on work allocation
- Efficiency
  - remove duplication - enter it once use many is the UniPhi mantra and our integration with MS Outlook, accounting systems, document management and other platforms enable this to be a reality
  - enhanced timesheet screens enabled Deloitte's PDS Group to enter time the way they were used to reducing change management

As the Deloitte PDS Group advances, the ongoing outcomes of the UniPhi platform is the flexibility to adapt and grow with them providing end to end workflows that remove double handling of information, compilation of reports for management and the actual attainment of forward looking resource plans. Many companies are unable to achieve this goal due to the consistent and concerted effort required in achieving it. The time savings realised by the simpler invoicing and automated reporting can be re-allocated to the more important forward looking estimates of project performance and work allocation.

Andrew Buckmaster, Deloitte PDS Group Partner and key contact with UniPhi can be quoted as saying;

*My team and I can rely on UniPhi to support whatever reporting customisation we need to achieve our best results for the Deloitte PDS Group Finance and development teams. Collaborating with UniPhi we have come up with better reporting, time saving tools and measures. UniPhi's "can do" approach ensures that their software can keep up with the "can do" continuous improvement visions we implement here at Deloitte PDS. (if client approves)*

UniPhi's COO Rajeev Deo agrees, *the benefits of working with innovative strategists and creators like Andrew Fortey and Andrew Buckmaster allow the software capabilities and functionality of UniPhi to stretch the boundaries of ERP for this market leading professional service business.*

Deloitte's PDS continues the collaboration with UniPhi to expand their use of the software to include their client service delivery, bringing the same efficiency in reporting visually appealing live progress reports to their client projects.

### **About Deloitte PDS**

Deloitte PDS Group provides development and project solutions, managing one or all of the stages of the development from concept to completion. As an ERP service they provide methodology that their clients can trust in maximising returns. For more information visit [www.deloittespds.com.au](http://www.deloittespds.com.au).

### **About UniPhi**

UniPhi is an innovative cloud based web and mobile software application for all things related to project, portfolio and programme management. Supporting all aspects of projects at any level and unique in being that one user interface software platform that can integrate easily with any other necessary software resource for the project and the organisations to correlate. This facilitates consolidated hard data for, reporting, conversations, problem solving and actions in real-time for valuable time saving and cost benefits.

For more information visit [www.uniphi-software.com](http://www.uniphi-software.com)

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